



CSP on Your Farm in 2010

2010 Sign-up through June 11

The 2008 Farm Bill made improvements to the Conservation Stewardship Program (CSP). The Land Stewardship Project (LSP) supports the new CSP, because we believe it will result in increased stewardship of our nation's farmlands, and be an effective program for America's farmers.

CSP is a voluntary initiative that rewards farmers and ranchers for managing their land in a way that produces real and measurable conservation outcomes — healthy soil, clean water and wildlife habitat, for example. The program is administered by the USDA's Natural Resources Conservation Service (NRCS). In the Farm Bill, Congress provided \$12 billion over the next 10 years to enroll nearly 13 million acres annually. Considering that between 2004 and 2008 the old CSP has enrolled only 20 million acres in total, the new program is anticipated to have a much greater impact.

All farmers are eligible to apply to participate in CSP. Minimum requirements are:

- 1) Must have or must obtain a "farm record number" from USDA's Farm Service Agency (if you have participated in federal farm programs, you probably already have this number registered with the agency).
- 2) Must have "documented control of the land" to be enrolled in CSP (for example have a lease, deed or even a simple letter from a landlord).[†]
- 3) Must be in compliance with highly erodible and wetland conservation provisions.
- 4) Must not exceed the Adjusted Gross Income limitations set by Congress.

CSP Changes & Advances

CSP has gone through some big changes. For starters, all farmers across the country are eligible to enroll — USDA is no longer limiting sign-up to specific watersheds. In addition, the sign-up period is now "continuous." Farmers can sign-up throughout the year and NRCS will do periodic rankings based on land stewardship and conservation outcomes to determine who is accepted into the program.

[†]If a farmer is unable to obtain "documented control of land" for rented acres, they can't enroll those undocumented acres in CSP, but the rest of the farm is still eligible.

The three-tier structure has been scrapped for a single tier, whole-farm, sign-up approach. All contracts will now be five-year contracts, rather than the length of the contract varying by tier.

Overview of how CSP will Operate

CSP is available for all working agricultural land, whether it's cropland (corn, soybeans, small grains, hay, fruits and vegetables, etc.), pasture, rangeland, or a managed woodlot. CSP does not prevent farmers or ranchers from receiving other farm program payments, although lands currently enrolled in the Conservation Reserve Program, Grassland Reserve Program, Wetlands Reserve Program or the old Conservation Security Program are ineligible for the program until those existing program contracts conclude.

For this second sign-up since passage of the 2008 Farm Bill, farmers and ranchers will be required to submit a conservation program application by June 11, 2010. Over the

summer, those applicants will complete a more detailed conservation assessment and be given a point score. NRCS will then perform a ranking of applicants, conduct site visits on farms and offer contracts to applicants based on ranking scores.

NRCS offers contracts by awarding the highest-ranked applications first, and following down the ranking scale until the acreage allotted for that year has been exhausted.

Each state is conducting a sign-up and farmers and ranchers can apply for CSP at their local NRCS office. Applications are accepted in one of two land classes:

- 1) agriculture land (cropland, pasture and rangeland)
- 2) non industrial private forest

The more detailed conservation assessment will be done using the **Conservation Measurement Tool**, an online questionnaire that calculates a score by asking producers about farming practices, management techniques and willingness to take on additional conservation activities. Additional conservation activities that can be done by farmers over the life of a contract are recognized as "enhancements," which

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are activities that leverage more conservation and contribute to an applicant's total score. In 2009, 83 different enhancements were available in eight resource areas:

- 1) soil erosion
- 2) soil quality
- 3) water quality
- 4) water quantity
- 5) air quality
- 6) energy
- 7) animals (wildlife)
- 8) plants (biodiversity)

Overall, the Conservation Measurement Tool score determines an applicant's eligibility and payment level, as well as influences an applicant's ranking.

CSP Payments

CSP payments vary by land type, the extent of existing conservation that will be managed and maintained, and the amount of new conservation practices and activities agreed to.

and CSP checklist.

- Avoid over-extending on enhancements—do what makes sense on your farm and is reasonable. Enhancements will increase your score and payment, but often require additional management that take time and expense to employ.
- Keep copies of your CSP report developed during the sign-up process, the Conservation Measurement Tool will provide a summary of your farm's ranking, point score and agreed-upon enhancements.
- Be patient but persistent. Final rules are due out soon and NRCS county staff are getting a better sense of how to implement CSP.

If you have any questions about the CSP enrollment process, contact LSP's Adam Warthesen at 612-722-6377 or adamw@landstewardshipproject.org.

Minnesota CSP 2009

Land Use	# Contracts	Acres	Funding	Average Contract*	Per acre rate
Agriculture**	649	41,0881	\$9,578,318	\$14,759	\$23.31
Non Industrial Private Forestry	260	56,967	\$353,849	\$1,361	\$6.21
Totals	909	467,848	\$9,932,167	_____	_____

*These are average rates, and not a median value of contracts.

**"Agriculture" represents both cropland and pastureland. It should be noted that the payment rate per performance point for pasture is nearly half of what it is for cropland. This difference in rates skews the average contract amount and per acre payments lower. Minnesota had no rangeland enrolled in CSP.

The national average for CSP as written in law is \$18 per acre. Yet, trends in 2009 show that because lands such as non industrial private forest (NIPF) and rangeland receive substantially less per acre than the national average, cropland rates have been higher than \$18 an acre. (See the chart above for details on rate differences during the 2009 sign-up in Minnesota.)

Payment Limits

While some farm programs have virtually unlimited payments, CSP payments are capped at \$200,000 over the life of a five-year contract, which is equivalent to \$40,000 per year. In addition, all CSP payments must be attributed to actual persons.

Tips for Enrolling in CSP

While CSP may not work for everyone, LSP strongly encourages you to check it out and evaluate its viability for your own farm or ranch. A few tips:

- Keep good farm records, such as soil test results, nutrient management data, yield and rotation history, for example.
- Look over the CSP application materials prior to visiting NRCS. See **Additional Resources** at the end of this fact sheet to find the Conservation Measurement Tool questions

Additional Resources

- **NRCS CSP website:** www.nrcs.usda.gov/programs/new_csp/csp.html.
- **A Farmers Guide to CSP:** National Sustainable Agriculture Coalition: <http://sustainableagriculture.net/our-work/conservation-environment/conservation-stewardship-program>.
- **The ATTRA CSP web page** includes links to the self-screening checklist and other background information: www.attra.ncat.org/csp. Producers are also invited to call the ATTRA toll free hot-line number at 1-800-346-9140 (English) and 1-800-411-3222 (Spanish) for additional help or further information.
- **OFRF** has a set of frequently asked questions about CSP, specific to organic producers: http://ofrf.org/policy/federal_legislation/farm_bill_implementation/csp_resource_page.html.

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This fact sheet is brought to you by the members and staff of the Land Stewardship Project, a nonprofit organization devoted to fostering an ethic of stewardship for farmland and to seeing more successful farmers on the land raising crops and livestock. For more information, call 612-722-6377 or visit www.landstewardshipproject.org.